AP720-2
9/20/89

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0489
JUNE 7, 1989

APRIL

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	2,058,358	1,373,727	49.8%	309,195	178,268	73.4%	2,367,553	1,551,995	52.5%
(+) Production	828,105	829,123	- .1%	138,509	136,619	1.4%	966,614	965,742	.1%
(-) Ending Inventory	1,914,931	1,308,460	46.3%	234,128	150,737	55.3%	2,149,059	1,459,197	47.3%
(=) Total Disappearance	971,532	894,390	8.6%	213,576	164,150	30.1%	1,185,108	1,058,540	12.0%
(-) Exports	380,740	345,005	10.4%	56,906	33,259	71.1%	437,646	378,264	15.7%
(=) Disappearance-Canada & United States	590,792	549,385	7.5%	156,670	130,891	19.7%	747,462	680,276	9.9%

TEN MONTHS (JULY - APRIL) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	7,417,724	6,989,505	6.1%	1,351,757	1,267,137	6.7%	8,769,481	8,255,642	6.2%
(-) Ending Inventory	1,914,931	1,308,460	46.3%	234,128	150,737	55.3%	2,149,059	1,459,197	47.3%
(=) Total Disappearance	6,809,713	6,940,721	-1.9%	1,277,722	1,336,020	-4.4%	8,087,435	8,276,741	-2.3%
(-) Exports	3,055,858	3,013,553	1.4%	393,340	452,134	-13.0%	3,449,198	3,465,687	- .5%
(=) Disappearance-Canada & United States	3,753,855	3,927,168	-4.4%	884,382	883,886	.1%	4,638,237	4,811,054	-3.6%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149		
FY 1987/88	1,235	1,210	1,206	1,341	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL 1989

	PRODUCTION			ENDING INVENTORY April 30				DISAPPEARANCE		
	1989	APR	1988	MINE SITE	OFFSITE	1989	1988	1989	APR	1988
MURIATE										
Special Standard	28,443		29,358	16,404	29,496	45,900	48,286	19,919		14,238
Standard	289,373		282,505	351,654	147,011	498,665	380,105	348,218		333,019
Chemical	3,595		5,821	7,305	3,126	10,431	7,445	10,638		7,090
Coarse	265,497		254,142	257,288	599,893	857,181	410,405	298,281		264,024
Granular	290,846		297,573	284,451	294,892	579,343	487,555	358,760		303,998
Soluble	60,466		72,268	28,510	83,768	112,278	90,803	110,129		110,887
Sulphates	28,394		24,075	29,453	15,808	45,261	34,598	39,163		25,284
TOTAL:	966,614		965,742	975,065	1,173,994	2,149,059	1,459,197	1,185,108		1,058,540

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL	
	1989	APR 1988	1989	APR 1988	1989	APR 1988	1989	APR 1988	1989	1988
MURIATE										
Special Std	-	-	24,904	5,475	-	-	-	-	24,904	5,475
Standard	43,228	26,679	301,032	293,150	21,749	20,017	554	407	366,563	340,253
Chemical	-	-	-	-	7,697	7,288	494	603	8,191	7,891
Coarse	258,438	273,121	28,533	5,987	-	-	-	-	286,971	279,108
Granular	294,908	260,428	47,529	34,458	-	-	-	-	342,437	294,886
Soluble	75,771	73,729	2,769	13,828	10,210	10,470	11,929	14,825	100,679	112,852
Sulphates	18,861	16,089	19,902	9,474	496	614	-	57	39,259	26,234
TOTAL:	691,206	650,046	424,669	362,372	40,152	38,389	12,977	15,892	1,169,004	1,066,699

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

APRIL 1989

	PRODUCTION		ENDING INVENTORY April 30				DISAPPEARANCE	
	1989 APR	1988	MINE SITE	OFFSITE	1989	1988	1989 APR	1988
MURIATE								
Special Standard	28,443	29,358	16,404	29,496	45,900	48,286	19,919	14,238
Standard	261,162	247,711	250,446	147,094	397,540	328,286	294,202	293,044
Chemical	2,258	4,993	5,723	3,126	8,849	5,877	9,912	6,311
Coarse	248,029	237,216	242,699	599,893	842,592	405,158	272,885	248,465
Granular	231,797	241,657	215,109	293,874	508,983	433,310	273,512	230,361
Soluble	56,416	68,188	27,299	83,768	111,067	87,543	101,102	101,971
TOTAL:	828,105	829,123	757,680	1,157,251	1,914,931	1,308,460	971,532	894,390

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL	
	1989 APR	1988	1989 APR	1988	1989 APR	1988	1989 APR	1988	1989	1988
MURIATE										
Special Std	-	-	24,904	5,475	-	-	-	-	24,904	5,475
Standard	19,900	14,324	278,476	277,666	10,798	10,095	-	-	309,174	302,085
Chemical	-	-	-	-	6,987	6,700	478	413	7,465	7,113
Coarse	240,291	257,644	23,438	5,575	-	-	-	-	263,729	263,219
Granular	213,630	193,165	38,746	27,223	-	-	-	-	252,376	220,388
Soluble	67,463	65,939	2,769	13,828	9,414	9,156	11,929	14,825	91,575	103,748
TOTAL:	541,284	531,072	368,333	329,767	27,199	25,951	12,407	15,238	949,223	902,028

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

APRIL 1989

	PRODUCTION		ENDING INVENTORY April 30				DISAPPEARANCE	
	1989 APR	1988	MINE SITE	OFFSITE	1989	1988	1989 APR	1988
MURIATE								
Standard	28,211	34,794	101,208	-83	101,125	51,819	54,016	39,975
Chemical	1,337	828	1,582	-	1,582	1,568	726	779
Coarse	17,468	16,926	14,589	-	14,589	5,247	25,396	15,559
Granular	59,049	55,916	69,342	1,018	70,360	54,245	85,248	73,637
Soluble	4,050	4,080	1,211	-	1,211	3,260	9,027	8,916
Sulphates	28,394	24,075	29,453	15,808	45,261	34,598	39,163	25,284
TOTAL:	138,509	136,619	217,385	16,743	234,128	150,737	213,576	164,150

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 APR	1988	1989 APR	1988	1989 APR	1988	1989 APR	1988	1989	1988
MURIATE										
Standard	23,328	12,355	22,556	15,484	10,951	9,922	554	407	57,389	38,168
Chemical	-	-	-	-	710	588	16	190	726	778
Coarse	18,147	15,477	5,095	412	-	-	-	-	23,242	15,889
Granular	81,278	67,263	8,783	7,235	-	-	-	-	90,061	74,498
Soluble	8,308	7,790	-	-	796	1,314	-	-	9,104	9,104
Sulphates	18,861	16,089	19,902	9,474	496	614	-	57	39,259	26,234
TOTAL:	149,922	118,974	56,336	32,605	12,953	12,438	570	654	219,781	164,671